

TANNOIR ? TRADE TERMS (MMXXVI)

Leather goods for play. Hand-made in Sialkot.

Contact: hello@tannoir.com | @tannoir

1. WHO WE SELL TO

Trade accounts are for boutiques, concept stores, adult retailers, and online stockists with a verifiable storefront. Not for individual end-consumer resale without a store presence.

2. MINIMUM ORDER

First order: 12 units mixed across categories.

Reorders: flexible; we will confirm on each PO.

3. PRICING

Wholesale price list is provided after trade access is approved.

RRP architecture is set to protect retail margin. Do not advertise below agreed MAP if MAP is specified on your sheet.

4. LEAD TIMES

Core line: typically 2-4 weeks from confirmed PO.

Made to measure / private label: 4-6 weeks.

Opening-line (New) categories: quoted per pre-order batch.

5. PAYMENT

Proforma invoice. Deposit may be required on first orders and MTM.

Bank transfer / agreed methods only.

6. SHIPPING & PACKAGING

Worldwide. Discreet packaging standard. Duties/taxes may apply to the buyer depending on destination.

7. SAMPLES

Sample packs for qualified stockists by arrangement.

Paid sample kits may be offered; credit policy confirmed per account.

8. PRIVATE LABEL

Available under Made to Measure: hide, colour, hardware, embossing.

Exclusivity terms negotiated per territory.

9. RETURNS

Wholesale returns only for manufacturing defect within 14 days of delivery, unused, with photos. Custom/MTM non-returnable.

10. BRAND

Implied, editorial presentation only. No crude or explicit marketing that misrepresents the house. You set the terms with your customers; we make the object worthy of them.

Full catalogue: Catalogue Vol. I (lookbook PDF).

These headlines may be updated; the latest version ships with approval.